

# APPLICATION NOTE

## THE MOBILE ENTERPRISE

CORPORATE

### Hotelling

#### The challenge:

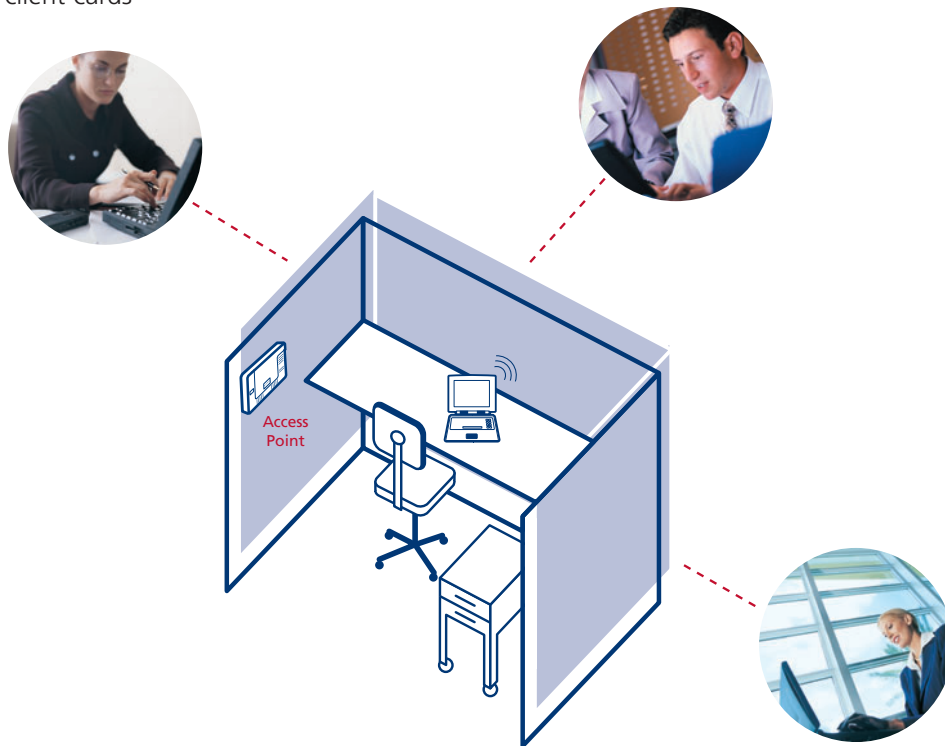
With a large mobile population, such as a field sales force or training organization, a permanent workspace for each employee isn't easy to cost-justify. Access to the network – no matter what the location – is important especially for these customer-facing groups. In order to reduce real estate and utility costs, corporations are employing the technique of “hotelling” – providing temporary workspace accessible to any employee who needs it. But consistent phone, network and application access can be so challenging that it almost negates the advantages of hotelling.

#### The solution:

By installing a wireless LAN, access point features assist users with automatic negotiation of network access and correct resource permissions – without a call to the technical support staff. Instead of being a hassle for both user and support staff, hotelling is simple and facilitates business transactions.

#### The products:

- ORiNOCO AP-4000
- ORiNOCO AP-2000
- ORiNOCO AP-600
- ORiNOCO client cards



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